Influencing SAP: SAP Continuous Influence Session
Update from SAP Business One, Autumn 2020 Review Cycle

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THE BEST RUN **SAP**

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Agenda

The SAP Customer Influence framework

Recap of session processes

Selection criteria for requested improvements

Review Cycle overview

Improvement Requests Details

Next Steps

SAP's Customer Influence Programs
Connecting customers with development throughout the product lifecycle

SAP Customer Engagement Initiative
Discuss with customers and partners planned functionality to gain valuable input during development phase

SAP Beta Testing
- Customers can validate and test SAP's upcoming, soon-to-be-released products and provide feedback for future releases.
- Working closely with the SAP team, participants review the software, get an insight on new products or functions, conduct test sessions, and provide feedback for future releases.

SAP Customer Connection
Time-limited project to collect improvement requests for products in maintenance mode

SAP Continuous Influence
Continuous collection and delivery of Improvements for growth products & features

SAP Early Adopter Care
Give customers a direct channel to SAP for a successful implementation project allowing stakeholders to react to and minimize project risk

Innovate · Experience · Adopt · Improve
Feedback · Ideas · Insights
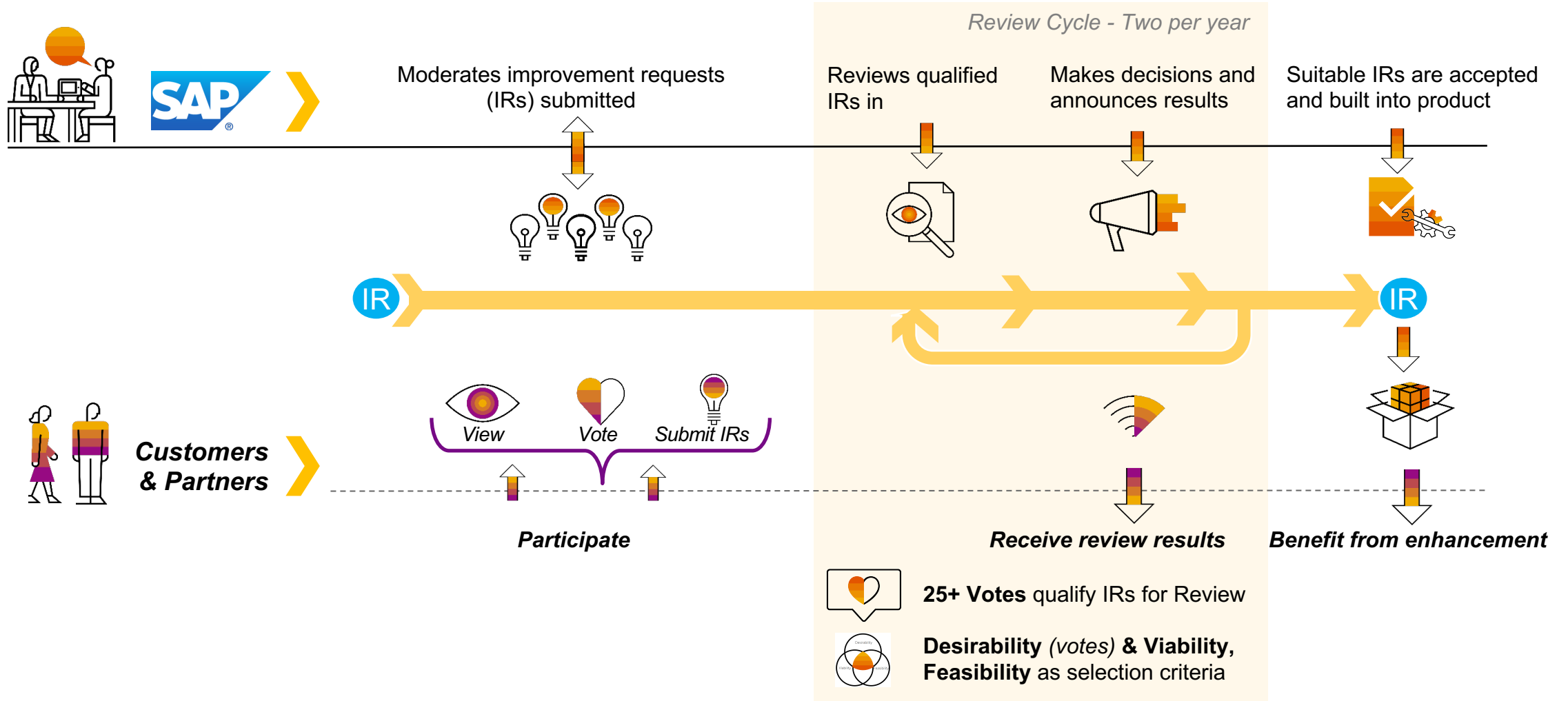Influence and adopt innovations
Release

* These services complement SAP support services, and are available to all customers with a valid SAP license and maintenance contract. Please note that not all services are available for all SAP products.

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How SAP Continuous Influence works for SAP Business One®

influence.sap.com/SAPBusinessOne

Review Cycle - Two per year

SAP
Moderates improvement requests (IRs) submitted
Reviews qualified IRs in
Makes decisions and announces results
Suitable IRs are accepted and built into product

Customers & Partners
View   Vote   Submit IRs

Participate

Receive review results   *Benefit from enhancement*

25+ Votes qualify IRs for Review

Desirability *(votes)* **& Viability, Feasibility** as selection criteria

How do we select which requests to include in our backlog?

We appreciate your support to help us improving our products. Votes help us to prioritize Improvement Requests, but other important selection criteria have to be include as well:
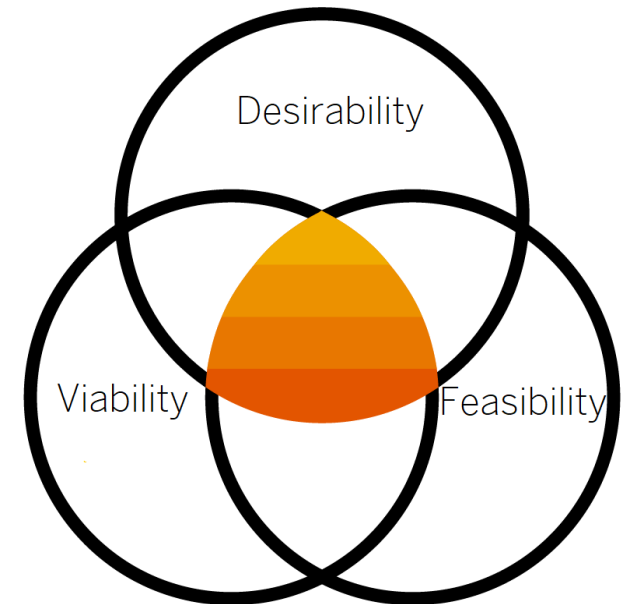
✓ **DESIRABILITY**
  - How many customers voted for this?
  - How many customers will benefit from it?

✓ **VIABILITY**
  - Is this Improvement Request globally relevant?
  - Is this in alignment with SAP's strategy for the product?

✓ **FEASIBILITY**
  - Is the development effort realistic?
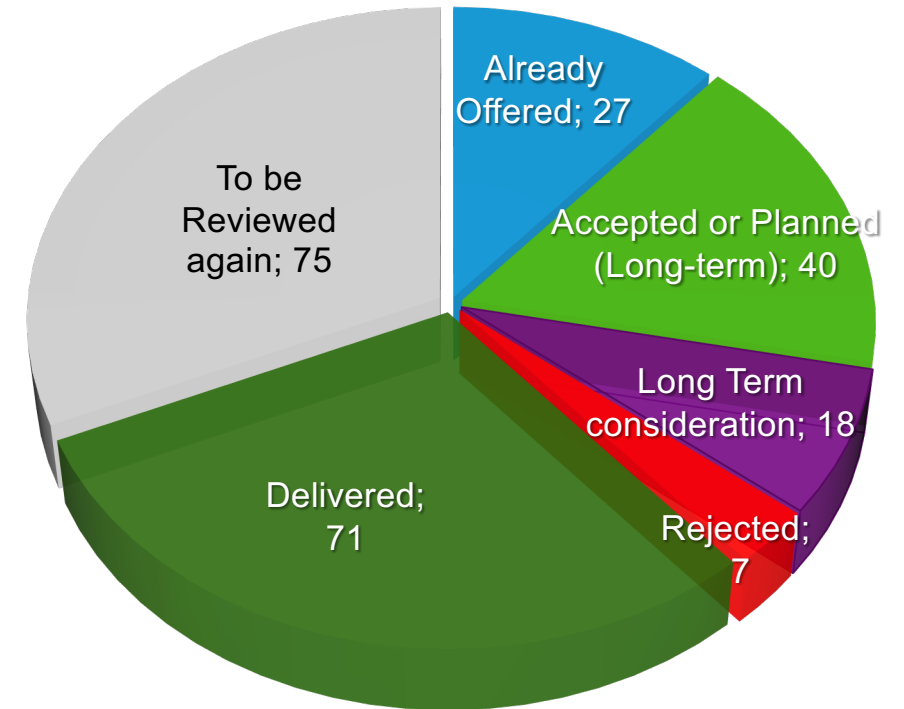 - Is this request workable within the product's architecture?

Therefore, please understand that reaching a high(er) number of votes does not guarantee acceptance for the development backlog.

Desirability

Viability   Feasibility

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Improvement Requests, Autumn 2020 Review Cycle * - Overview

Open IRs at the beginning of Mandatory Autumn 2020 review	~1,590
IRs above voting threshold in mandatory review (October 2020)	115
IRs that have been also processed (even though below voting threshold in some cases)	487
Total number of IRs in review cycle	**602**

Results	
IRs *Accepted* or *Planned (Long-term)*	**40**
IRs *Delivered*	**71**
IRs *Already Offered*	**27**
IRs above voting threshold *Rejected/Not Planned*	**7**
IRs above voting threshold that are subject to be reviewed in next cycle (changed back to *Acknowledged*)	**75**
For long term consideration	**18**

* Includes IRs reviewed between January 14th 2020 to October 31st 2020.

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Improvement Requests put on Status *Accepted* 1/2

SAP is pleased to announce the following improvement requests are planned* to be implemented.

TITLE	LINK	VOTES
Relationship Map Scroll Bar	https://influence.sap.com/sap/ino/#/idea/135228	10
Authorization on Remove Opportunity	https://influence.sap.com/sap/ino/#/idea/140955	8
Authorization to select other user in payments draft report	https://influence.sap.com/sap/ino/#/idea/142052	5
Change log on authorization for different authorization group	https://influence.sap.com/sap/ino/#/idea/145313	6
Default Value of a Crystal Report Parameter	https://influence.sap.com/sap/ino/#/idea/107288	78
Add Queries to Menu	https://influence.sap.com/sap/ino/#/idea/122118	110
User authorization for Copy Table function	https://influence.sap.com/sap/ino/#/idea/129617	20
Service call / ticket cannot be created via mobile app	https://influence.sap.com/sap/ino/#/idea/129635	17
Contact list - hide contacts	https://influence.sap.com/sap/ino/#/idea/130153	21
Referenced documents in Relationship Map	https://influence.sap.com/sap/ino/#/idea/135257	61
Form settings - search with "contains" the value of the field	https://influence.sap.com/sap/ino/#/idea/139717	13
Default catalog number for item	https://influence.sap.com/sap/ino/#/idea/140133	20
Change Log History summary report	https://influence.sap.com/sap/ino/#/idea/140432	36
Sales Order should display in the Procurement Confirmation Wizard with canceled Purchase Order	https://influence.sap.com/sap/ino/#/idea/140892	36
Duplicated document should have reference to source/original document number	https://influence.sap.com/sap/ino/#/idea/141810	15
Read only authorization for Launch application	https://influence.sap.com/sap/ino/#/idea/143493	21
Set default report from report and layout manager	https://influence.sap.com/sap/ino/#/idea/202045	21
Cancellation of Landed Cost at the time of GRPO Cancellation	https://influence.sap.com/sap/ino/#/idea/203132	27
Show translations in Item Master Data with read-only authorization	https://influence.sap.com/sap/ino/#/idea/209699	11
Expose Holiday Dates (table: OHLD/HLD1)	https://influence.sap.com/sap/ino/#/idea/211779	11
Order of dates in an alert in window "Messages/Alerts Overview"	https://influence.sap.com/sap/ino/#/idea/230770	20
Preferred supplier name in item master data	https://influence.sap.com/sap/ino/#/idea/236429	24
Non Super User cannot view all Banking Payment Drafts	https://influence.sap.com/sap/ino/#/idea/238545	9
Refresh button in Reports and BP/GL account balances	https://influence.sap.com/sap/ino/#/idea/240481	17

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Improvement Requests put on Status *Accepted* 2/2

SAP is pleased to announce the following improvement requests are planned* to be implemented.

TITLE	LINK	VOTES
Allow Show History with Read Only permission on document	https://influence.sap.com/sap/ino/#/idea/241258	11
Request for feedback: Integration Hub template for WooCommerce/WordPress	https://influence.sap.com/sap/ino/#/idea/241321	31
History on Exchange Rates	https://influence.sap.com/sap/ino/#/idea/241503	41
Access to the Last Prices Report from Item Master Record	https://influence.sap.com/sap/ino/#/idea/243111	30
Update fields in Journalentry in closed posting period	https://influence.sap.com/sap/ino/#/idea/244062	25
cannot read Payment Draft created by all Users	https://influence.sap.com/sap/ino/#/idea/244237	6
Relationship Map Marketing Documents	https://influence.sap.com/sap/ino/#/idea/245825	43
To be able to set as inactive system layouts	https://influence.sap.com/sap/ino/#/idea/247227	15
Payment Drafts Report For Normal Users (Non-SuperUser)	https://influence.sap.com/sap/ino/#/idea/251815	5
Enable change of control account on Bank Statement Processing	https://influence.sap.com/sap/ino/#/idea/251930	3
Metadata2JavaScript tool on MS SQL environment	https://influence.sap.com/sap/ino/#/idea/252001	7
Hide orders from other sellers in App Sales	https://influence.sap.com/sap/ino/#/idea/252639	5
UDF in Bank Statements	https://influence.sap.com/sap/ino/#/idea/254192	23

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* no SAP commitment can be provided on the actual result of the implementation plan

Improvement Requests put on Status *Planned (Long-term)*

SAP is pleased to announce the following improvement requests are planned* to be implemented.

TITLE	LINK	VOTES
Relationship Map - include Pick Lists in Main View	https://influence.sap.com/sap/ino/#/idea/219280	30
Allow Fiori Skins on MSSQL	https://influence.sap.com/sap/ino/#/idea/247943	59
Document Numbering increase numbers	https://influence.sap.com/sap/ino/#/idea/248111	37

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* no SAP commitment can be provided on the actual result of the implementation plan

Improvement Requests put on Status *Delivered*

SAP is pleased to announce the following improvements have been now delivered and can be used by you.

TITLE	LINK	VOTES
Timestamp - date AND time	https://influence.sap.com/sap/ino/#/idea/104008	111
Allow changing path settings directly in General Settings	https://influence.sap.com/sap/ino/#/idea/104757	33
More information on log (creation time, workstation/IP that created / changed the record etc.)	https://influence.sap.com/sap/ino/#/idea/105573	42
Choose if document keeps open after adding	https://influence.sap.com/sap/ino/#/idea/121870	46
Period End Closing by Multiple Branches	https://influence.sap.com/sap/ino/#/idea/122322	27
Authorization Screen show Inactive Flag with User	https://influence.sap.com/sap/ino/#/idea/129863	9
Do not duplicate barcode when duplicate item	https://influence.sap.com/sap/ino/#/idea/132355	18
Add columns on open items list	https://influence.sap.com/sap/ino/#/idea/135183	42
Approval procedure - must have option not to be sent back to originator	https://influence.sap.com/sap/ino/#/idea/141969	15
Possibility to delete a lot of BOMs in one step / BOM mass deletion	https://influence.sap.com/sap/ino/#/idea/143861	31
Filter in Authorization	https://influence.sap.com/sap/ino/#/idea/145176	9
Add UDF in every Object	https://influence.sap.com/sap/ino/#/idea/210505	39
Restore deleted users	https://influence.sap.com/sap/ino/#/idea/104055	38
Unique code for addresses in the CRD1	https://influence.sap.com/sap/ino/#/idea/121700	48
Remove user from OUSR table without first logon	https://influence.sap.com/sap/ino/#/idea/138265	37
When creating a new posting period, suggest due date go into the new year	https://influence.sap.com/sap/ino/#/idea/139847	29
Delete / cancel an alert	https://influence.sap.com/sap/ino/#/idea/143795	30
Add Outgoing Payment as an option within 'Referenced Documents'	https://influence.sap.com/sap/ino/#/idea/215626	8
HANA Improve time to add new fields by API	https://influence.sap.com/sap/ino/#/idea/227172	12
UDF Update on Closed Marketing Document Lines	https://influence.sap.com/sap/ino/#/idea/106142	39
Sales quotation - valid until Date should be more flexible	https://influence.sap.com/sap/ino/#/idea/109973	22
Disable duplicate documents and records	https://influence.sap.com/sap/ino/#/idea/121895	10
UDFs added to Addresses sub table CRD1 should be included in the Marketing Doc Address Componen	https://influence.sap.com/sap/ino/#/idea/128132	21
New production order type to repair product	https://influence.sap.com/sap/ino/#/idea/131221	83
Disable message 'No valid contracts... in service call"	https://influence.sap.com/sap/ino/#/idea/133558	24

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Improvement Requests put on Status *Delivered*

SAP is pleased to announce the following improvements have been now delivered and can be used by you.

TITLE	LINK	VOTES
AR Down Payment Invoice to include tax breakdown in US Localisation	https://influence.sap.com/sap/ino/#/idea/135627	5
Display Item Cost in Item Master for FIFO items	https://influence.sap.com/sap/ino/#/idea/135703	7
Activity: UDF in Overview	https://influence.sap.com/sap/ino/#/idea/137242	15
SAP B1 on Secondary Monitor	https://influence.sap.com/sap/ino/#/idea/144795	60
When creating a Service Call using DI API, the ship-to and bill-to addresses should populate	https://influence.sap.com/sap/ino/#/idea/144995	7
Display Only Open Activities" checkbox should be selected by default in "My Activities" report"	https://influence.sap.com/sap/ino/#/idea/145013	9
Remove or deactivate shipping types	https://influence.sap.com/sap/ino/#/idea/210348	26
Recurring Transaction Templates	https://influence.sap.com/sap/ino/#/idea/217025	10
Service call Status, types and problem types	https://influence.sap.com/sap/ino/#/idea/219994	17
Enable to create editable UDF in Attachment grid (ATC1)	https://influence.sap.com/sap/ino/#/idea/225264	19
UDF on marketing documents rows: Option to allow UDF editable in child document.	https://influence.sap.com/sap/ino/#/idea/227256	6
Approval decision report	https://influence.sap.com/sap/ino/#/idea/228568	8
Allow Service Layer to interact with Crystal Reports	https://influence.sap.com/sap/ino/#/idea/230088	21
Service Layer for MS SQL	https://influence.sap.com/sap/ino/#/idea/230411	133
CHANGE LOG TIME NEEDED	https://influence.sap.com/sap/ino/#/idea/235062	31
Request for feedback: Integration Hub template for FedEx	https://influence.sap.com/sap/ino/#/idea/241310	9
Request for feedback: Integration Hub template for Microsoft Dynamics CRM	https://influence.sap.com/sap/ino/#/idea/241312	4
Request for feedback: Integration Hub template for Expensify	https://influence.sap.com/sap/ino/#/idea/241313	4
Request for feedback: Integration Hub template for Aramex	https://influence.sap.com/sap/ino/#/idea/241315	3
Improved data export (to Excel)	https://influence.sap.com/sap/ino/#/idea/104050	91
New document status 'Open-Emailed'	https://influence.sap.com/sap/ino/#/idea/104376	45
search / find function within authorizations	https://influence.sap.com/sap/ino/#/idea/112043	23
Make system objects available as reference in User Defined Fields	https://influence.sap.com/sap/ino/#/idea/122549	73
Display only active users in License/add-on Administration, show user code&name	https://influence.sap.com/sap/ino/#/idea/125098	21
UDF attachments	https://influence.sap.com/sap/ino/#/idea/125700	25

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Improvement Requests put on Status *Delivered*

SAP is pleased to announce the following improvements have been now delivered and can be used by you.

TITLE	LINK	VOTES
Increase field length for OITM-Item Description, SupplyCatNum and OSCN.Substitute	https://influence.sap.com/sap/ino/#/idea/128046	19
Enhance Attachment/Path Function (copy vs. link, remove path, sub-folders)	https://influence.sap.com/sap/ino/#/idea/129419	12
Create purchase order based in a production order	https://influence.sap.com/sap/ino/#/idea/131182	36
Hide expired Recurring Transaction Templates to reduce lists	https://influence.sap.com/sap/ino/#/idea/141498	26
Equipment without BP relation in ServiceCalls	https://influence.sap.com/sap/ino/#/idea/142112	22
Increase Item Description Field Length in Item Master Data	https://influence.sap.com/sap/ino/#/idea/145329	11
Master Data Cleanup Wizard to cover BOM mass deletion	https://influence.sap.com/sap/ino/#/idea/205018	14
Add 'Cancel' to options for Return Requests	https://influence.sap.com/sap/ino/#/idea/212862	9
Make SAP business one studio for visual studio compatible with visual studio 2017 and 2019	https://influence.sap.com/sap/ino/#/idea/226964	16
Add Payment Method Default to synchronize by Intercompany	https://influence.sap.com/sap/ino/#/idea/229818	4
Increase Field length in table OOND - Industries	https://influence.sap.com/sap/ino/#/idea/232566	19
Telephone and Email for Sales Employees Should Be Exposed in the DI	https://influence.sap.com/sap/ino/#/idea/234168	25
UDO Link to system objects	https://influence.sap.com/sap/ino/#/idea/237562	25
Show Time field in Change Log, Differences, Inventory Posting List, etc	https://influence.sap.com/sap/ino/#/idea/237744	27
Display Item Name in Alternative Items Window	https://influence.sap.com/sap/ino/#/idea/239256	17
Unlocking manager/super user login	https://influence.sap.com/sap/ino/#/idea/241007	5
Hide Document Remarks	https://influence.sap.com/sap/ino/#/idea/242875	4
JDT1.Ref3Line length to 100 characters.	https://influence.sap.com/sap/ino/#/idea/243242	25
Expose OCRD.MainUsage on Service Layer	https://influence.sap.com/sap/ino/#/idea/244516	3
Service Mobile Update Partially Delivered Sales Orders	https://influence.sap.com/sap/ino/#/idea/246496	6
delete old alert	https://influence.sap.com/sap/ino/#/idea/247296	9

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Improvement Requests put on Status *Already Offered* 1/2

The following improvements are already addressed in the SAP solution, most of them were identified and processed before the official review cycle.

TITLE	LINK	VOTES
Cancel Draft Documents for Approval pending or Draft authorized	https://influence.sap.com/sap/ino/#/idea/128800	13
Production Orders due date to be added to the columns in Document Printing Window	https://influence.sap.com/sap/ino/#/idea/134690	4
It should not be allowed to delete a user in SAP to which a License is connected.	https://influence.sap.com/sap/ino/#/idea/121958	28
Inventory Countings Attachments	https://influence.sap.com/sap/ino/#/idea/124904	10
maintain column width when Maximize / Minimize	https://influence.sap.com/sap/ino/#/idea/133881	37
SAP Business One Multi Discounts	https://influence.sap.com/sap/ino/#/idea/108299	16
Dual Display Support	https://influence.sap.com/sap/ino/#/idea/108585	26
Production Order - modify remarks or UDFs when document is closed	https://influence.sap.com/sap/ino/#/idea/122202	36
Make SAP Business One High-DPI aware	https://influence.sap.com/sap/ino/#/idea/131282	12
Update SDK help regularly	https://influence.sap.com/sap/ino/#/idea/216457	26
Ability to Change UOM group assigned to an item	https://influence.sap.com/sap/ino/#/idea/224934	26
Show title of authorization when user has insufficient priviliges	https://influence.sap.com/sap/ino/#/idea/234794	38
Document Numbering and Numbering Authorization back to 9.1 or below	https://influence.sap.com/sap/ino/#/idea/238152	1
Enabling of Print Preview for Draft Out Going Payment form	https://influence.sap.com/sap/ino/#/idea/240305	3
Several Bank Accounts for one Business Partner	https://influence.sap.com/sap/ino/#/idea/241194	23
Inventory Transfer in Referenced Document	https://influence.sap.com/sap/ino/#/idea/241771	7
Numbering series navigation using different period indicators	https://influence.sap.com/sap/ino/#/idea/242828	1
Varios acuerdos globales de venta	https://influence.sap.com/sap/ino/#/idea/245412	1
Open different SAP Windows on multiple Screens	https://influence.sap.com/sap/ino/#/idea/245997	8
Licence Manager Backward Compatibility	https://influence.sap.com/sap/ino/#/idea/246953	3
Copy Authorization Group and Authorization between companies	https://influence.sap.com/sap/ino/#/idea/249217	5
Automatic VAT change in Items	https://influence.sap.com/sap/ino/#/idea/249503	1
Add Browser Wigit to Fiori Cockpit	https://influence.sap.com/sap/ino/#/idea/251674	1
JAPAN: Bank Statement Import is not supported when BSP is activated	https://influence.sap.com/sap/ino/#/idea/252044	2
Year end closing by branch	https://influence.sap.com/sap/ino/#/idea/252915	3

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Improvement Requests put on Status *Already Offered* 2/2

The following improvements are already addressed in the SAP solution, most of them were identified and processed before the official review cycle.

TITLE	LINK	VOTES
Relationship map Display	https://influence.sap.com/sap/ino/#/idea/254443	16
Document printing outgoing payment	https://influence.sap.com/sap/ino/#/idea/255143	1

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Improvement Requests* put on Status *Not Planned*

These Improvement Requests are currently not planned for any release for various reasons.

TITLE	LINK	VOTES
Solution Packager for SAP Business One on HANA needed	https://influence.sap.com/sap/ino/#/idea/108934	33
Prevent editing a document already edited by another user	https://influence.sap.com/sap/ino/#/idea/110558	28
Replace Default Contact" on BP with something more usable"	https://influence.sap.com/sap/ino/#/idea/111724	39
Revisions for documents quotations, sales orders and purchase order	https://influence.sap.com/sap/ino/#/idea/112242	40
Show message box from SBO_SP_TransactionNotification	https://influence.sap.com/sap/ino/#/idea/119899	31
DTW error messages are not clear enough	https://influence.sap.com/sap/ino/#/idea/121813	27
[Grid] Collapse level sums	https://influence.sap.com/sap/ino/#/idea/131207	44

* Just IRs above voting threshold listed.

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Summary / Next steps

This presentation should be accompanied by [this blog](#) that we have published, giving further important explanations and a summary.

- Acting in the sense of SAP's Customer Influence Program, connecting customers with development throughout the product lifecycle, we have examined more than 600 suggestions for improvement and solved 71 in total since our last review cycle November 2019.

- Next Review is planned for September 2021.

Let's further strengthen CIS together – Your input makes SAP Business One even better for our mutual benefits.

In case of questions, don't hesitate to contact us via the "contact us" section of our [session](#).

Again, big thanks to all who are active, keep on submitting and voting!

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